



## A LETTER FROM OUR PRESIDENT...

**“Ability is what you are capable of doing. Motivation determines what you do. Attitude determines how well you do it.” ~Lou Holtz**

It is hard to believe that our flight began a year ago. It has really “flown.”

When we began our flight, we declared that the combined talents of the board and the commitment of this chapter’s representatives were the necessary components for high performance attitude. It all would begin with each of us and our individual attitudes. As your 2011-2012 “Captain”, my primary goal was to maintain a high performance attitude and to lead our chapter to higher and higher altitudes.

How is your “altitude indicator” these days?

- Have you reviewed your goals lately? Are they still realistic or do they need to be fine-tuned? Are your goals still relevant to your stage in life?
- Have you sought advice from others when you have needed it? Did you really listen when you asked for that advice?
- How many of your “challenges” were redefined to “opportunities”?

During this past year, the goals established by your board and committees were continually reviewed to ensure that we were on track. There were times when we had to change course of action to meet the needs of our chapter, but we always kept our focus on the related goal. As the goals for 2012-2013 are defined, the knowledge gained from the results this year will be invaluable.

EWI of Tulsa is well respected by the other chapters in our EWI organization. That respect was earned by our “former” leaders. I am thankful that these leaders continue to lead and to mentor. At the beginning of the year, it was somewhat difficult for me to ask for help. With the guidance of my advisors, I learned quickly that it was much easier to ask for assistance. My delegation skills improved and, as a result, others were given opportunities to sharpen their abilities.

We encountered challenges this year; however, we were able to redefine these challenges to opportunities and learn from them. I believe that each of these opportunities and how we dealt with each of them have made us stronger as individuals and as a chapter.

The results of our year have certainly met the tenants of the EWI mission statement: to bring together key individuals from diverse businesses for the purpose of promoting member firms, enhancing personal and professional development, and encouraging community involvement. The abilities and motivation of our members and our board ensured positive attitudes and successful results. We have definitely soared this year!

Thank you for a successful flight,  
Alandra



## EWI OF TULSA Mandatory Business Meeting and Installation

**When:** **Thursday, October 11, 2012**  
 5:30 pm Check-in/Registration  
 6:00 pm Welcome and Invocation  
 6:20 pm Dinner  
 6:45 pm Business Meeting, recognition of 2011-2012 Board of Directors and Function Leaders  
 7:15 pm Installation of 2012-2013 Board of Directors  
 8:00 pm Adjourn

**Dress:** **Business or Business Casual**

**Where:** **The Silo Center**  
 4501 West 41<sup>st</sup> Street  
 Tulsa, Oklahoma 74107



**Cost:** **\$40.00**

**RSVP:** **By Noon, Friday, October 5**  
 Please reply promptly

**Respond to:** **Felicia Senter, Tulsa Tech**  
[felicia.senter@tulsatech.edu](mailto:felicia.senter@tulsatech.edu) or  
 call 918 828-5007; fax 918 828-5009

**Meeting Fees:** **Make checks payable to EWI of Tulsa**  
 Fee may be paid at the door or mailed to:  
*Marnie Knight*  
*Admiral Express Office Supply*  
*1823 North Yellowwood Avenue*  
*Broken Arrow, OK 74012*

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 Email RSVP Response Guideline – Please type in the subject line:

Yes, I will attend or Yes, I will attend with \_\_\_ guests (names in body of email)  
 or  
 No, I will not attend  
 (List reason for missing in body of email, i.e., vacation, etc.)



### 2011-2012 Officers & Directors

#### President

Alandra Baggett, Omni Air International  
[abaggett@oai.aero](mailto:abaggett@oai.aero), 918 831-3020

#### Vice President/President-Elect

Karen Kellogg, JPMorgan Chase & Co.  
[karen.l.kellogg@chase.com](mailto:karen.l.kellogg@chase.com), 918 586-5434

#### Secretary

Sally Shelton, Senior Star Living  
[sshelton@seniorstar.com](mailto:sshelton@seniorstar.com), 918 592-4400

#### Treasurer

Marnie Knight, Admiral Express Office Supply  
[marnie@admiralexpress.com](mailto:marnie@admiralexpress.com), 918 249-4033

#### Sergeant-at-Arms

Felicia Senter, Tulsa Tech  
[felicia.senter@tulsatech.edu](mailto:felicia.senter@tulsatech.edu), 918 828-5010

#### B/C/DP

Sarah Diehl, World Travel Service, LLC  
[sdiehl@worldtvl.com](mailto:sdiehl@worldtvl.com), 918 746-7217

#### Membership

Janis Cohlma, Tropical Plant Design, Inc.  
[janis@tropicalplantdesign.com](mailto:janis@tropicalplantdesign.com), 918 622-3400

#### Program

Susan Miller, Warren Professional Building Corporation  
[smiller2@saintfrancis.com](mailto:smiller2@saintfrancis.com), 918 481-7953

#### Communication

Carolyn Kubiak, Schnake Turnbo Frank | PR  
[ckubiak@stfpr.com](mailto:ckubiak@stfpr.com), 918 430-3018

#### Fundraising

LuAnne Martindale, Hilti, Inc.  
[luanne.martindale@hilti.com](mailto:luanne.martindale@hilti.com), 918 872-3390

#### Advisor

Glenda Stoner, Hilti, Inc.  
[glenda.stoner@hilti.com](mailto:glenda.stoner@hilti.com), 918 872-3949

#### Advisor

Rita Young, The William K. Warren Foundation  
[ryoung@saintfrancis.com](mailto:ryoung@saintfrancis.com), 918 481-7909

#### Advisor

Roberta Montgomery, Helmerich & Payne, Inc.  
[roberta.montgomery@hpinc.com](mailto:roberta.montgomery@hpinc.com), 918 743-5531



## BOARD REPORTS

### PLATINUM STATUS

*Congratulations* to our members who have attended every meeting this year and achieved "Platinum Status!"

Alandra Baggett, Melanie Dennis, Diane Jarvi, Susan Miller, Roberta Montgomery, Linda Polson, Glenda Stoner, and Myra Trahern.

### TREASURER'S REPORT

The GENERAL OPERATING ACCOUNT as of August 31, 2012, was \$39,259.69

### SEPTEMBER MEMBERSHIP REPORT

#### New Member Firm

- Manhattan Construction Company

#### New 1<sup>st</sup> Representative

- Reta Hallam, Manhattan Construction Company
- Pam Miller, ESPO Fire and Water Restoration

#### 2<sup>nd</sup> Representative Resignation

- Beth Phillips, Tulsa Metro Chamber

#### Representative Resignation

- Kathy Hefley, ESPO Fire and Water Restoration

#### New Executive

- David Stratton, JPMorgan Chase & Co.
- Dr. Steadman Upham, The University of Tulsa
- Bob Jack, Manhattan Construction Company

#### Executive Resignation

- David G. Page, JPMorgan Chase & Co.
- Dr. Geoffrey Orsak, The University of Tulsa

### OCTOBER BIRTHDAYS

#### EXECUTIVES

Date	Name	Company
11	Lynda Wingo	Miss Helen's Private School
14	John-Kelly Warren	The William K. Warren Foundation
15	Kecia Holloway	Doubletree Hotel Downtown
24	John Esposito	ESPO Fire & Water Restoration

#### REPRESENTATIVES

Date	Name	Company
3	Virginia Cohlma	Honorary
6	Donna Laughlin	Jackson Technical Services
17	Stephanie Layson	Party Pro Rents
23	Christi Ray	Miss Helen's Private School
29	Angie Walters	Tulsa Metro Chamber
31	Sally Shelton	Senior Star Living

### OCTOBER FIRM ANNIVERSARIES

Year	Company
2005	Montereau
2006	Renaissance Tulsa Hotel & Convention Center
2009	Party Pro Rents
2011	Cimarex

### SEPTEMBER ATTENDANCE

First Representatives*	37
Second Representatives	6
Third Representatives	0
Sustaining Representatives	4
Life Members	1
Executive/Representatives	1
Honorary Representatives	0
Guests	93
Executives**	12
<b>Total</b>	<b>154</b>

\* The First Representative count does not include Executive/Representatives. For total first representative count, add the first representative and the Executive/Representatives together.

\*\* Executive count does not include Executive/Representatives. For total Executive count, add the Execs and Exec/Reps together.

# Congratulations!

## Mark Cohlmia, 2012 Executive of the Year



Mark with wife, Janis, representative for Tropical Plant Design, Inc.



Mark Cohlmia, Tropical Plant Design, Inc., 2012 Executive of the Year



Mark with Cary Evert, Hilti, Inc., 2011 Executive of the Year



### *Thank you from our 2012 Executive of the Year*

Dear Alandra,

Being chosen as the 2012 Executive of the Year is an honor that I will forever cherish. Just to see the past recipients pictures displayed that evening made me realize that I was being enshrined into a group of individuals that have led Tulsa's past well into the future. Everything about the evening was wonderful. I'm sure that combining the Business Forum and Executive of the Year took months of planning and I want to say thank you to you, LuAnne Martindale and her committee and Pat Desormeau and her committee for a well-planned event.

As a proud member of EWI, our company continues to benefit from membership in this great organization. For that reason, I will be making it a priority this year to work with the other member firms to get all our executives excited about EWI. You can expect and depend upon me to provide you with the highest level of representation and access as your 2012 Executive of the Year.

Thank you again for this honor, I consider it a privilege.

Mark



## Highlights..... from the September Business Forum and Executive of the Year Dinner



Sarah Diehl with Alex Eaton, **World Travel** and Patty Fuhrman, representing **Tulsa Marriott Southern Hills**.



Martin Hanna, Executive with **Allegra Print & Imaging** with guest, Joan Hayhurst.



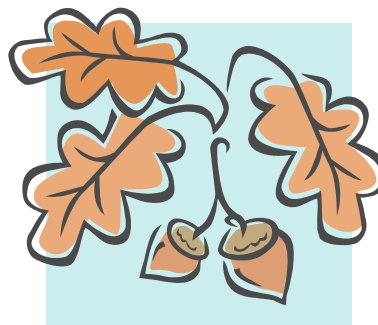
Janice Morgan, **Alzheimer's Association**; Susanne Braddy, **APSCO Inc.**; and Debbie Ash, also with **Alzheimer's Association**.



Melanie Dennis, **Omni Air International**, Margaret Harrison, **Tulsa Community College**, Susan Miller, **Warren Professional Building Corporation** and Dana Nichols, **Cimarex Energy Company**.



DeAnn Raines, Gail Banham, Jenny Simms, guests of Roberta Montgomery representing **Helmerich & Payne, Inc.**







John Dugger, 2003 Executive of the Year, with wife, Jennie, former EWI representative.



Linda Safley, 2004 EWI of Tulsa Chapter President with Direct Energy and Bassima Roz, representing Doubletree Hotel Downtown.



Lou Winsworth, sustaining member and Debbie Ash, Alzheimer's Association guest.

## AND A BIG ROUND OF APPLAUSE FOR OUR GUEST SPEAKER, ERIC BOLES



Diane Jarvi, representing Osteopathic Founders Foundation with speaker, Eric Boles.



Eric Boles is welcomed by 2011 Executive of the Year, Cary Evert with Hilti, Inc.



Our very own paparazzi, Felicia Senter, Tulsa Tech.



Taking time for an autograph.

*Thank you to our host location, **Tulsa Marriott Southern Hills** and to **Party Pro Rents** for the beautiful tablescape.*



## OUR MISSION

EWI brings together key individuals from diverse businesses for the purpose of:

- Promoting member firms,
- Enhancing personal and professional development, and,
- Encouraging community involvement.

## OUR VISION

To be a professional organization that creates value for its member firms and their representatives through career development, business connectivity, and involvement in local communities.

If your actions inspire others to dream more,  
learn more, do more and become more,  
you are a leader.

**John Quincy Adams**





*Alandra received the following thank you message from the Assistance League of Tulsa:*

Dear Ms. Baggett,

Thank you for your in-kind donation of goods to the Assistance League of Tulsa on August 9, 2012 with a value of \$125.00 for Operation School Bell®. Your contribution will allow us to continue serving Tulsa and its surrounding communities.

Because of your support we can continue to make a difference in the lives of children in our community.

Thank you for supporting this worthy effort.

Sincerely  
Janet Main  
President

**Congratulations to Teri Aulph! She was recently recognized as one of the 2012 honorees at The Women of Distinction Awards presented by the Tulsa Business Journal. You may remember Teri from her presentation to the chapter on Toxic Co-Workers in November 2011.**

**TERI AULPH** ✦ PRESIDENT & PRINCIPAL CONSULTANT ✦ TERI AULPH CONSULTING



PHOTO BY DON KREITZWEILER PHOTOGRAPHY

For Teri Aulph, success isn't quantifiable in a paycheck, but in how she gets to spend her time.

"Success is never measured in dollars, for if you spend your time doing what you are passionate about, with a foundation of integrity, financial gain is the byproduct," she said.

Aulph is an author, speaker, and business consultant for Fortune 500 companies the world over.

As the CEO of her own consulting firm, Teri Aulph Consulting, she advises companies on how best to empower and support their employees. She's written a book on the subject, "Experience Job Satisfaction," with others in progress, as well as an ongoing series of career coaching articles for Examiner.com.

"I always wanted to write and having that opportunity now feeds that desire," she said. "It challenges me to continually raise the bar on content and never stop researching what is new and cutting edge."

Aulph traces her success back to a single choice she made years ago.

"My most significant achievement professionally, would have to be the decision, mid-career, to leave what I was familiar with and land a job with a \$4 billion high-tech company halfway across the country," she related. "The ripple effect of that decision

led me to become a global vice-president of a Fortune 500 company in less than three years of joining corporate America. The years I spent in that world equipped me to be able to do what I love, which is what I do today."

Her career path hinged on that solitary leap of faith, but its trajectory was no fluke, she said.

"Success is never an accident. It is the result of positive intent, razor-sharp focus, endless energy wrapped in humility," Aulph said.

She's maintaining that upward trajectory with a new service she's launching in late October: "a two-day intensive for entrepreneurs and small business owners or anyone considering launching a business."

"I will bring in subject matter experts to share invaluable information and have a group of experts available to participants," Aulph said. "I am hoping this will assist those wanting to start a new business and help to lessen challenges."

She is also the creator and active volunteer for the iLead Program.

It began as a leadership program for fourth and fifth-grade girls incorporating concepts from Stephen Covey's "The 7 Habits of Healthy Kids."

Aulph said she and other volunteers are expanding the program to include boys.

*Success is never an accident. It is the result of positive intent, razor-sharp focus, endless energy wrapped in humility.*

**COMPANY PROFILE**

**LINE OF BUSINESS**  
Human Resources

**HEADQUARTERS**  
2505 S. Boston Place  
Tulsa, OK

**EMPLOYEES**  
1-10

**WEBSITE**  
[www.teriaulph.com](http://www.teriaulph.com)



## HAVE INFORMATION TO SHARE?

### COURTESY NOTICES

If you have an announcement you'd like distributed to the members, please send your news to Sue Springwater at [sspringwater@aol.com](mailto:sspringwater@aol.com)

### EWI OF TULSA IS ON FACEBOOK

If you would like to follow EWI of Tulsa on Facebook, email Janice Morgan at [janice.morgan@alz.org](mailto:janice.morgan@alz.org).

### EWI OF TULSA DIRECTORY UPDATES

Please provide any updates for the directory to Maureen Quinn via phone at 918 592-0722 or email at [maureen@okalliance.com](mailto:maureen@okalliance.com).

### EWI CORPORATE UPDATES (WWW.EWICONNECT.COM)

Check your member information on the Corporate Website and update your profile online. If you do not have access to email/internet, please contact Maureen Quinn at 918 592-0722.

### POSTINGS FOR MONTHLY CONNECT

Please send all submissions for the Connect to Jodi Erickson, [Jodi.erickson.hrna@statefarm.com](mailto:Jodi.erickson.hrna@statefarm.com) by

**Thursday, October 25, 2012 for November issue.**

## Don't Forget...

### DATES TO REMEMBER

Event	Time	Date	Location
After Hours Social	5:30 p.m.	October 4	El Guapo Rooftop, 332 East First Street, Tulsa
Monthly Chapter Meeting	5:30 p.m.	October 11	See page 2 for details
Joint Board Retreat	12 noon	October 12 and 13	Tulsa Tech

It's good to have money and the things that money can buy, but it's good, too, to check up once in a while and make sure that you haven't lost the things that money can't buy.

~George Horace Lorimer